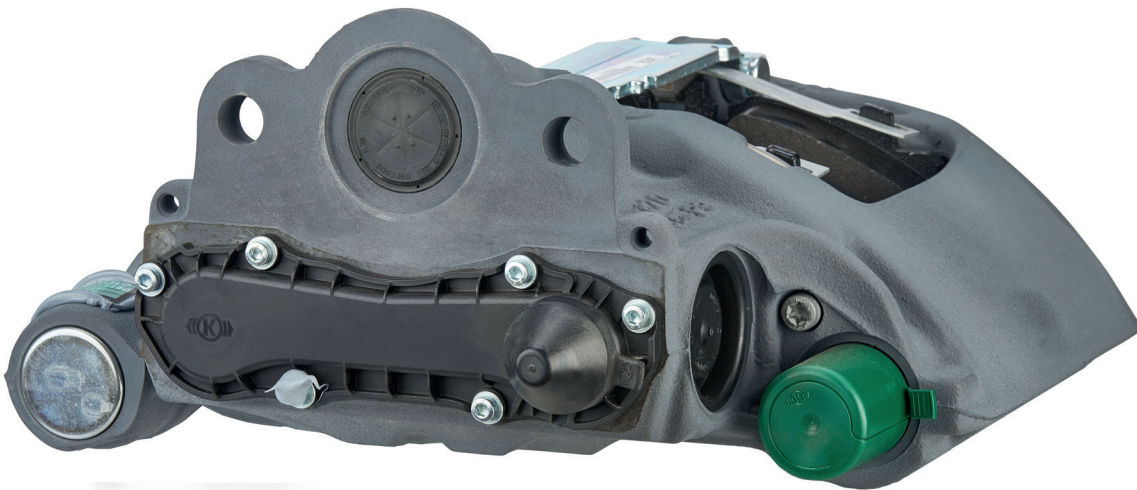


Deposit Manual

for Knorr brake calipers only



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1.1 Introduction

In the coming years SAF-HOLLAND is willing to increase its efforts to collect old units / back from the market.

The main driving forces behind this philosophy are:

- To prevent broken, damaged or worn out safety-critical products being misused for reconditioning activities by non-authorized parties.
- To ensure the availability of high quality manufactured products in the market place and thereby protect customers from potential safety issues that could arise from non-authorized parties repairing or reconditioning old units.
- Environmental responsibilities:
Minimizing pollution; minimizing waste; ensuring appropriate disposal where the products or components cannot be reused.

In order to support SAF-HOLLAND with this approach, it is therefore important that the used parts are returned by following the SAF-HOLLAND deposit system and procedures.

1.2 Core return programm

The core program valid from 01.04.2020 specifies how:

- Core accounts work
- Core relevant material
- Core accounting, core return and month-end processing works.

Within the SAF-HOLLAND deposit system, core relevant parts are surcharged at the time of sale with a deposit value – usually as a separate line on the invoice – and corresponding old units need to be returned to SAF-HOLLAND within a period of 12 months from the end of the invoicing month. Only old caliper cores be can sent back, which have been ordered before in the appropriate applications and quantities.

(Example) Did you order within the last 12 month 20 pcs. of SK7 rationalized calipers, only this application in this quantity can be sent back. Please notice the attached type identification overview (See annex 1). If old caliper cores will be returned which haven't been ordered before from SAF-HOLLAND in that applications and quantities, a credit note can't be issued. Payment of the deposit is subject to the same payment terms as any other invoice.

If returned during this time, the deposit value will be credited to the customer if eligible - meaning the customer has made a purchase against the return within the same core group. In case of over-return, the value will remain in the deposit account for a maximum period of 24 months until the customer makes another purchase within the same core group.

The respective part numbers can be found in the SAF-HOLLAND cross reference list (see page 6 – deposit value € 175). The sales price of the SAF-HOLLAND products with deposit surcharge is based on

the assumption that a deposit unit will be returned to SAF-HOLLAND for each unit purchased.

For additional information please contact your SAF-HOLLAND account manager.

In order to ensure that a core product that is part of the deposit system will be accepted for core credit, it must be

returned fully assembled and in a suitable condition.

See Core Return section of this manual for further details (page 5).

1.3 Core Accounting

SAF-HOLLAND will maintain a customer core account showing the balance between core products purchased and returned.

Core statements will be provided monthly showing any transaction during the month, the month end balance and core due for upcoming months. Returned core during that month will be credited if the customer is eligible for it. The credit is always applied against the oldest outstanding purchase within the same core group. See Core Reports section of this manual.

If you have any additional question please contact your SAF-HOLLAND account manager or the SAF-HOLLAND customer support.

If the core is not returned to SAF-HOLLAND within the defined time window the core value will be expire and be deleted from the core account.

For expired and rejected cores, SAF-HOLLAND reserves the right to scrap the material.

1.4 Core Return

How to return cores via SAF-HOLLAND?

- A core indication form is available from your local SAF-HOLLAND contact or representative – see example in appendix of this manual or – as preferred – by using the electronic version at www.safholland.com.
- Complete the form, send a copy to your contact at SAF-HOLLAND and attach another copy to the return. Please ensure that the approximate total weight has been entered on the form. Note: It is necessary to have one form placed in an envelope and attached to each container. Failure to do this or any required information missing on the form, will result in a delay in having the return collected and processed in the system.
- SAF-HOLLAND will add an internal reference number for each delivery when processing the returned core into the system. For this purpose it is necessary that the current date is provided at the time when the copy of the request form is sent to SAF-HOLLAND. SAF-HOLLAND will email an acknowledgement after the core return has been processed. The reference number can be used as a reference later.

Pack old units into suitable containers, taking care to avoid damage to units both when packing and during transit.

Please be aware that all returns of cores must be accompanied by a completed form. This must be attached to each container, and SAF-HOLLAND needs to be informed at this time. Failure to do so may result in delays, and in core returns not being credited before expiration and hence surcharge / deposit will not be refunded.

Why would SAF-HOLLAND probably reject used units that have been returned

- No Goods Collection Request Form is attached to the returned core.

Core rejected by SAF-HOLLAND will be flagged with S for scrap on the core acknowledgement report. Accepted core will be flagged with G for good core. It is solely up to SAF-HOLLAND to decide whether a unit will be accepted or rejected.

What is a major damaged part?**What is an incomplete or disassembled condition?**

Please see annex 2.

2.1 Deposit capability

- All Knorr-Brake Calipers (Truck and/or Trailer)
- All Knorr-Exchange Calipers (Truck and/or Trailer)

2.2 Exchange calipers available at SAF-HOLLAND

Type	Remark	Knorr-No.: old	Knorr-No.: new	SAF-Part-No.	Suitable for
SB6 left	15° cylinder position	K002923	K002923K50	05400100100	all 15° Trailerbrakes
SB6 right	15° cylinder position	K002924	K002924K50	05400100200	al 15° Trailerbrakes
SB6/SN6 left	5° cylinder position	K013173/K003779/ K013203	K013173K50	05400100300	all 5° Trailerbrakes
SB6/SN6 right	5° cylinder position	K013174/K003780/ K013204	K013174K50	05400100400	all 5° Trailerbrakes
SB/SN7 left	0° cylinder position	K003783/K003785	K003783K50	05400100500	all 0° Trailerbrakes
SB/SN7 right	0° cylinder position	K003784/K003796	K003784K50	05400100600	all 0° Trailerbrakes
SN7 left	-12° cylinder position	K013181/K003781	K013181K50	05400100700	all -12° Trailerbrakes
SN7 right	-12° cylinder position	K013182/K003782	K013182K50	05400100800	all -12° Trailerbrakes
SN7 left	0° with Potentiometer	K003787	K003787K50	05400100900	SAF steered trailing axles MAN
SN7 right	0° with Potentiometer	K003788	K003788K50	05400101000	SAF steered trailing axles MAN
SK7 left	0° cylinder position	K012633	K012633K50	05400101100	all SK Trailer- brakes
SK7 right	0° cylinder position	K012634	K012634K50	05400101200	all SK Trailer- brakes
ST7 left	0° cylinder position	K097530	K097530K50	05400101900	all ST Trailer- brakes
ST7 right	0° cylinder position	K097531	K097531K50	05400102000	all ST Trailer- brakes
ST6 left	5° cylinder position	K171978	K171978K50	05400102100	all 5° Trailerbrakes
ST6 right	5° cylinder position	K171979	K171979K50	05400102200	all 5° Trailerbrakes

3 Core Reports

Overview report

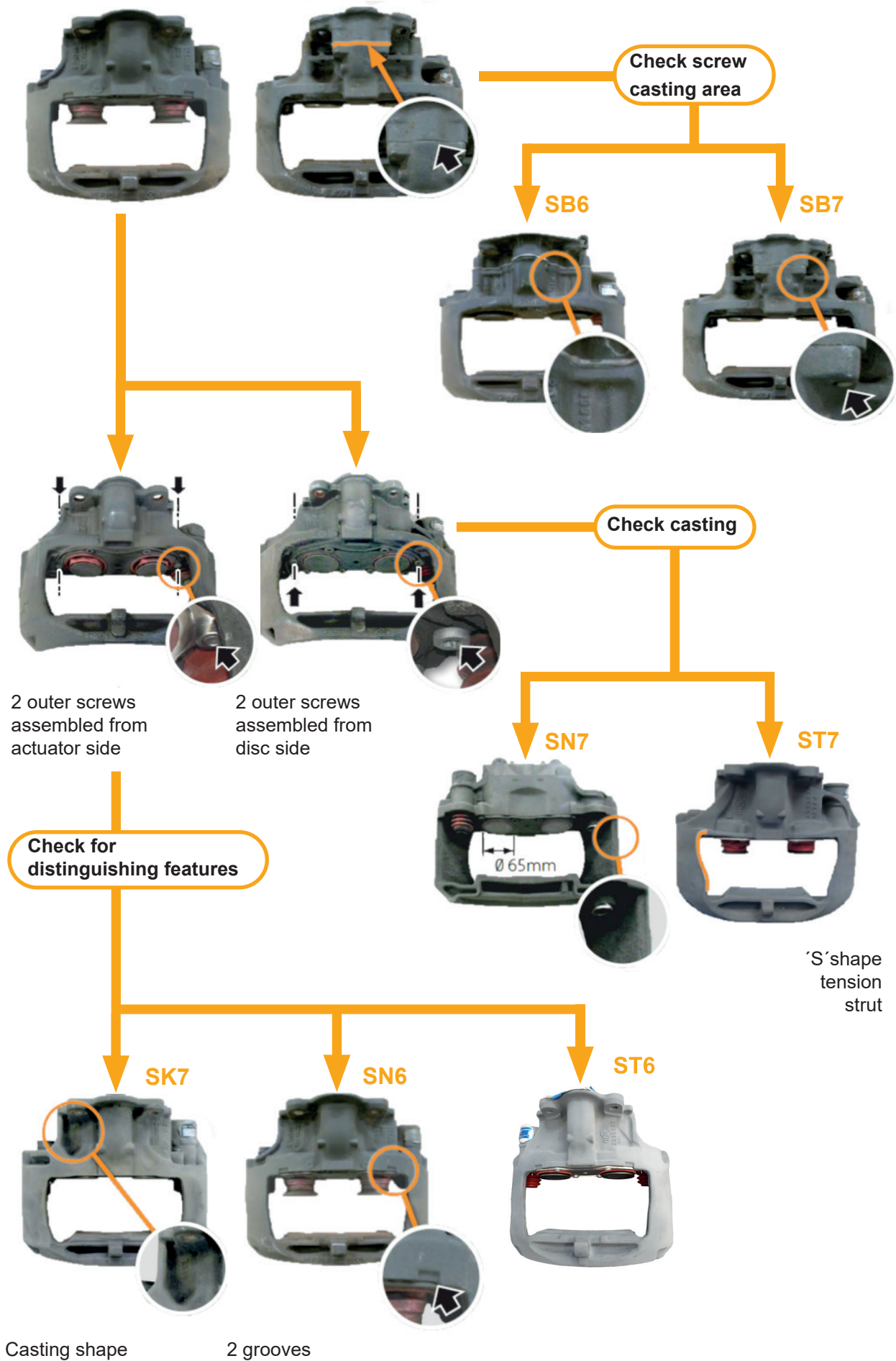
A monthly overview of your core account will be on demand emailed to you by your responsible account manager.

The report includes newly supplied parts, returns and any other movements in your account.

In addition, the month-end account balance, expired or credited deposit values as well as a preview of the cores that will be due per month for the next 3 months are shown.










Mono

Split



What is a major damaged part?

What is an incomplete or disassembled condition?

	Mechanical damage (The caliper casting should be unbroken, with no deep scratch, crack or cut.)	Excessive corrosion (The caliper shouldn't suffer a deep, excessive corrosion on any of its part.)	Incomplete (The caliper should be returned complete and fully assembled. E.g. without adjuster in place)
✓			
X			
X			

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