## SAF-HOLLAND optimises the costs of parcel and express delivery services for spare parts from 2016-06-01.

From 2016-06-01, SAF-HOLLAND is introducing a revised price structure for overnight express delivery services.

The aim is to optimise the service and introduce more attractive pricing for aftermarket customers.


Delivery charges are currently calculated by weight per kg. When the new prices take effect, charges will be at a fixed rate per weight categories. The "Domestic overnight express" delivery service will therefore be cheaper for low weights (up to 50 kg ) and give customers who order small parts or small quantities a more attractive option to receive their shipments by express delivery. The prices for higher weight categories will remain largely unchanged.

The new prices, dimensions and weight categories are listed on the following pages.

## PRICES FOR EXPRESS AND PARCEL DELIVERY SERVICE IN GERMANY, valid from 2016-06-01

Overnight express - delivery on next day, normally at the latest by 08:00 (for 101 kg and above, normally before midday)


Gross weight kg

| $1-10$ | $€ 18.90$ |
| :--- | ---: |
| $11-20$ | $€ 21.90$ |
| $21-30$ | $€ 25.90$ |
| $31-50$ | $€ 35.90$ |
| $51-70$ | $€ 69.00$ |
| $71-100$ | $€ 115.00$ |
| $101-150$ | $€ 165.00$ |
| $151-200$ | $€ 199.00$ |
| $201-300$ | $€ 0.85$ |
| 300 kg and above |  |
| per additional kg |  |

Parcel - delivery on next day at the latest by 17:00
Gross weight

kg $\quad$|  |  |
| :--- | :--- |
| $1-3$ | $€ 6.00$ |
| $4-10$ | $€ 8.00$ |
| $11-20$ | $€ 12.00$ |
| $21-32$ | $€ 15.00$ |
| $33-40 *$ | $€ 25.00$ |

Maximum parcel dimensions: W-80 cm / H-60 cm / L-200 cm /
circumference of the girth plus the length: 300 cm
${ }^{*}$ Subject to ability to package/send as parcel

## PRICES FOR EXPRESS DELIVERY SERVICE <br> INTERNATIONAL, valid from 2016-06-01

| Shipping weight up to kg | Austria | Belgium Luxembourg Netherlands Zone 2 | Switzerland Denmark France Zone 3 | Italy Zone 4 | Czech <br> Republic <br> Hungary <br> Poland <br> Slovenia <br> Zone 5 | Bulgaria UK <br> Croatia <br> Romania <br> Sweden <br> Slovakia <br> Zone 6 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1 | $\begin{aligned} & \text { up to } 20 \text { kg. } \\ & € 29.70 \end{aligned}$ | $€ 38.00$ | $€ 39.00$ | $€ 53.00$ | $€ 56.00$ | $€ 58.00$ |
| 2 |  | $€ 39.00$ | €41.00 | $€ 57.00$ | $€ 59.00$ | €62.00 |
| 3 |  | €41.00 | €44.00 | €60.00 | €63.00 | €67.00 |
| 4 |  | €44.00 | $€ 46.00$ | €65.00 | €68.00 | €71.00 |
| 5 |  | €46.00 | $€ 49.00$ | €68.00 | €71.00 | €74.00 |
| 6 |  | $€ 48.00$ | $€ 48.00$ | €72.00 | €75.00 | €78.00 |
| 7 |  | €50.00 | $€ 53.00$ | €75.00 | €79.00 | €82.00 |
| 8 |  | $€ 52.00$ | $€ 55.00$ | €79.00 | €82.00 | €87.00 |
| 9 |  | $€ 53.00$ | $€ 57.00$ | €82.00 | €87.00 | €90.00 |
| 10 |  | $€ 55.00$ | €60.00 | €87.00 | €91.00 | $€ 94.00$ |
| 11 |  | $€ 57.00$ | €62.00 | €90.00 | $€ 95.00$ | €98.00 |
| 12 |  | €59.00 | €65.00 | €93.00 | €98.00 | €101.00 |
| 13 |  | €61.00 | €67.00 | €97.00 | €102.00 | €105.00 |
| 14 |  | €63.00 | €69.00 | €100.00 | €105.00 | €110.00 |
| 15 |  | €66.00 | €72.00 | €72.00 | €110.00 | €114.00 |
| 16 |  | €67.00 | $€ 74.00$ | €108.00 | €114.00 | €117.00 |
| 17 |  | €69.00 | €76.00 | €111.00 | €117.00 | €121.00 |
| 18 |  | €71.00 | €78.00 | €115.00 | €121.00 | €124.00 |
| 19 |  | €73.00 | €81.00 | €118.00 | €124.00 | €129.00 |
| 20 |  | €75.00 | €83.00 | €122.00 | €129.00 | €133.00 |
| 21 | 20 kg and above per additional kg $€ 1.50$ | €77.00 | €86.00 | €126.00 | €133.00 | €136.00 |
| 22 |  | €79.00 | €88.00 | €130.00 | €136.00 | €140.00 |
| 23 |  | €80.00 | $€ 91.00$ | €133.00 | €140.00 | €144.00 |
| 24 |  | €82.00 | $€ 93.00$ | €137.00 | €143.00 | €149.00 |
| 25 |  | €84.00 | €95.00 | €141.00 | €147.00 | €152.00 |
| 26 |  | €87.00 | €98.00 | €144.00 | €152.00 | €156.00 |
| 27 |  | €89.00 | €100.00 | €147.00 | €155.00 | €160.00 |
| 28 |  | €91.00 | €102.00 | €152.00 | €159.00 | €164.00 |
| 29 |  | €93.00 | €105.00 | €155.00 | €163.00 | €167.00 |
| 30 |  | €95.00 | €108.00 | €159.00 | €167.00 | €172.00 |
| up to 100 kg per additional kg |  | €2.90 | €3.50 | $€ 5.20$ | $€ 5.40$ | $€ 5.60$ |
| up to 200 kg per additional kg |  | €2.80 | €3.20 | €4.70 | €4.90 | $€ 5.20$ |
| 200 kg and above per additional kg |  | €2.70 | €2.90 | €4.40 | €4.70 | €4.90 |

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PRICES FOR PARCEL DELIVERY SERVICE
INTERNATIONAL, valid from 2016-06-01

| Country/weight up to | 5 kg | 10 kg | 15 kg | 25 kg | 30 kg | 40 kg | 50 kg | Delivery time |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Andorra | €82.00 | $€ 83.00$ | €88.00 | €94.00 | €96.00 | €97.00 | €100.00 | 5-6 |
| Belgium | $€ 9.00$ | €10.00 | €11.00 | €13.00 | €15.00 | €20.00 | €25.00 | 2 |
| Bulgaria | €53.00 | €66.00 | €79.00 | €105.00 | €118.00 | €146.00 | €170.00 | 4 |
| Denmark | €9.00 | €10.00 | €11.00 | €13.00 | €15.00 | €20.00 | $€ 25.00$ | 2 |
| Estonia | €24.00 | €27.00 | €29.00 | €31.00 | €36.00 | €39.00 | €45.00 | 3-4 |
| Finland | €21.00 | €23.00 | €27.00 | €33.00 | €35.00 | €36.00 | €40.00 | 3-5 |
| France | €14.00 | €15.00 | €16.00 | €19.00 | €20.00 | €21.00 | €25.00 | 2-3 |
| France - Corsica | €60.00 | €60.00 | €61.00 | €64.00 | €65.00 | €67.00 | €71.00 | 3 |
| Gibraltar | €82.00 | €83.00 | €88.00 | €94.00 | €96.00 | €97.00 | €100.00 | 5 |
| Greece - Athens area | $€ 53.00$ | €66.00 | €79.00 | €105.00 | €118.00 | €146.00 | €170.00 | 3 |
| Greece | €53.00 | €66.00 | €79.00 | €105.00 | €118.00 | €146.00 | €170.00 | 4-5 |
| UK | €14.00 | €15.00 | €16.00 | €19.00 | €20.00 | €21.00 | $€ 25.00$ | 2-3 |
| UK - Northern Ireland \& Islands | €49.00 | $€ 50.00$ | €51.00 | €54.00 | €55.00 | €56.00 | €60.00 | 2-3 |
| Ireland | €21.00 | $€ 23.00$ | €27.00 | €33.00 | €35.00 | €36.00 | €40.00 | 3 |
| Italy | €14.00 | €15.00 | €16.00 | €19.00 | €20.00 | €21.00 | €25.00 | 2-4 |
| Latvia | €24.00 | €27.00 | €29.00 | €31.00 | €36.00 | €39.00 | €45.00 | 3-4 |
| Liechtenstein | €14.00 | €15.00 | €16.00 | €19.00 | €20.00 | €21.00 | €25.00 | 2 |
| Lithuania | €24.00 | €27.00 | €29.00 | €31.00 | $€ 36.00$ | €39.00 | €45.00 | 3 |
| Luxembourg | €9.00 | €10.00 | €11.00 | €13.00 | €15.00 | €20.00 | €25.00 | 1 |
| Malta | €60.00 | €88.00 | €116.00 | €170.00 | €211.00 | €256.00 | €322.00 | 3 |
| Monaco | €14.00 | €15.00 | €16.00 | €19.00 | €20.00 | €21.00 | €25.00 | 3 |
| Netherlands | €9.00 | €10.00 | €11.00 | €13.00 | €15.00 | €20.00 | €25.00 | 2 |
| Norway | €21.00 | €23.00 | €27.00 | €33.00 | €35.00 | €36.00 | €40.00 | 2-5 |
| Austria | €9.00 | $€ 10.00$ | €11.00 | €13.00 | €15.00 | €20.00 | €25.00 | 2 |
| Poland | €21.00 | €22.00 | €24.00 | €27.00 | €29.00 | €31.00 | €35.00 | 2 |
| Portugal | €21.00 | $€ 23.00$ | €27.00 | €44.00 | €35.00 | €36.00 | €40.00 | 3-4 |
| Portugal - Azores \& Madeira | €82.00 | €83.00 | €88.00 | €94.00 | $€ 96.00$ | €97.00 | €100.00 | 5-7 |
| Romania | €24.00 | $€ 27.00$ | €29.00 | €31.00 | €36.00 | €39.00 | €45.00 | 3 |
| San Marino | €14.00 | €15.00 | €16.00 | €19.00 | €20.00 | €21.00 | €25.00 | 4 |
| Sweden | €21.00 | €23.00 | €27.00 | €33.00 | €35.00 | €36.00 | €40.00 | 2-4 |
| Switzerland | €14.00 | €15.00 | €16.00 | €19.00 | €20.00 | €21.00 | €25.00 | 2 |
| Slovakia | €21.00 | €22.00 | €24.00 | €27.00 | €29.00 | €31.00 | $€ 35.00$ | 2 |
| Slovenia | €21.00 | €22.00 | €24.00 | €27.00 | €29.00 | €31.00 | €35.00 | 3 |
| Spain | €21.00 | $€ 23.00$ | €27.00 | €33.00 | $€ 35.00$ | €36.00 | €40.00 | 3 |
| Spain - Balearics | €67.00 | €68.00 | €73.00 | €79.00 | €81.00 | €82.00 | €85.00 | 4 |
| Spain - Canaries | €82.00 | €83.00 | €88.00 | €94.00 | €96.00 | €97.00 | €100.00 | 5-6 |
| Spain - Ceuta \& Melilla | €82.00 | €83.00 | €88.00 | €94.00 | €96.00 | €97.00 | €100.00 | 5-6 |
| Czech Republic | €13.00 | €16.00 | €18.00 | €23.00 | €27.00 | €29.00 | €34.00 | 2 |
| Turkey | €53.00 | €66.00 | €79.00 | €105.00 | €118.00 | €146.00 | €170.00 | 3-4 |
| Hungary | €21.00 | €22.00 | €24.00 | €27.00 | €29.00 | €31.00 | €35.00 | 2 |
| Vatican City | €14.00 | €15.00 | €16.00 | €19.00 | €20.00 | €21.00 | €25.00 | 3 |
| Cyprus | €60.00 | €88.00 | €116.00 | €170.00 | €211.00 | €256.00 | €322.00 | 4 |

